

# Essam M. Obaid, PhD

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Nationality: Egyptian

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Marital Status : Married

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*Senior Consultant in PMP, 6 Sigma , Mini MBA, E-Archiving & Records management, e-Government & Consultant soft skills .*

## MANAGEMENT PROFILE.

- Broad-based history of success spans diversity of senior-level roles in Electronic management and business operations. Respected leader, coach and trainer of world-class. Highly adept at planning and executing large-scale business, and e-marketing strategies in partnership with executive decision makers.
- **22 years of expertise in , Teaching & Learning, Training, e\_ Management, Gemba KAIZEN, 5S Method, Performance Improvement, electronic archive consulting, 6 Sigma, Quality Management** in different industries including Consulting, Government and Education, Libraries Management.
- Project management experience on tens of MIS, IT, HR, Records Management Electronic Publishing, Educational, Strategic Planning and e-projects.
- Applying the European Foundation for Quality Management (**EFQM**) Excellence Model as well as **RADAR** scoring model.
- Training on applying the **PMI-based** Project Management Life Cycle and **PMBOK Guide Fifth Edition**.
- **Professional Trainer** with solid experience in **conducting training courses**, knowledge transfer and capacity building for audiences.
- Problem Solver and High level of interpersonal skills and integrity.
- Self-starter and team leader with strong leadership capabilities.
- Excellent communications and presentations skills.
- Coaching and leadership skills and the ability to liaise with people at all levels.

## Professional Development..

ASQ Lean Six Sigma Black Belt ~ Project Management Professional (PMP) ~ Customer Care ~ Service Advisor Skill Levels ~ Kaizen, Leadership Training ~ Free Zone Thinking ~ Problem Solving Skills ~ Risk Management.

## Education.

- **PHD**, in Information Management, First Degree of Honor, Assiut University, Egypt.2005.
- **M.Sc.** in Information Science, Excellent, Assiut University , Egypt. 2002.
- **Preliminary** Courses of Master Degree Cairo University , Egypt.1998
- **B.Sc.** in Information Science, Alexandria University, Very Good with the Degree of Honor, Egypt.1994.

## Skills & Expertise.

- Project Management in information agencies
- Strategic Planning
- MINI MBA
- Kaizen (Continuous Improvement)
- Lean Manufacturing
- 5 S's
- JIT
- PDCA
- Cloud Computing in organizations.
- TQM (Total Quality Management)
- Green Belt. (6 Sigma )
- Black Belt .(6 Sigma )
- Master Black Belt ( 6 Sigma)
- Project Planning
- Presentation Coaching
- Teamwork Management
- Organizational Development
- Leadership Development
- Material Management
- Training
- Social Media Marketing

- Digital Libraries
- Electronic archiving
- Electronic Records Management
- Coaching
- Benchmarking
- Business development Manager
- Operations and Production Management
- Marketing
- Change Management
- Performance Management
- Risk Management
- Strategic Management
- Electronic Marketing
- Internet and Informatics Applications
- Electronic Publishing
- Human Resources Management
- E\_learning Training
- Business Planning
- Business Strategy
- Business Development
- Balanced Scorecard
- European Foundation for Quality Management (EFQM)
- Staff Development
- Public Relations
- Time Management
- Marketing Strategy
- Market Research
- Design Thinking
- Problem solving
- Consulting
- Management Consulting
- Negotiation Skills
- Information Resources

#### Certifications:

- Project Management Professional, PMP:Basic.
- Six Sigma Green Belt .
- MBA (E\_ Business Administration)
- A Certified advanced TOT.
- Advanced Kaizen Instructor.
- Documentary Filmmaking.
- A Certified Facilitator of the 7 of Highly Effective People Habits.
- Strategic Planning.
- Change & Principle Centered Leadership
- Leadership Training & Development.
- The Power of Persuasion & the Art of closing The Sale
- A Certified Facilitator of the 7 of Highly Effective People Habits
- A Certified Facilitator of What Matters Most – WMM
- Coaching.
- (DACUM)
- (Job Satisfaction) .
- HBDI

#### Honors & Awards:

- **Social Network Management**  
Facebook ,Twitter, YouTube ,LinkedIn , Instagram Pages Award 2012

- **Kaizen Silver Award**

I was awarded a silver medal for Best Kaizen Project in the main Alexandria Sporting Fitness warehouses. The project is about re-designing the warehouses and the production plants thus taking measures to reduce damage in the warehouses.

#### Membership Professional Affiliations:

- Egyptian Libraries & Information Association.
- PMI, Project Management Institute.
- Australian Institute of Management
- American Management Association
- American Society for Quality (ASQ)

